HOUSE & LAND: THE BUYING PROCESS

STEP ONE:
RESEARCH

Think about the area you want to be in and the size of home your family requires. Consider amenities close by and the transport links, both current and future. Consider your timeframes, remember usually that house & land packages are sold "off-the-plan" meaning land is unregistered and can't be built upon until it does register.

STEP TWO:
INVESTIGATE

Work out your budget and what you are able to borrow. Most people speak with a bank or mortgage broker to find out the options that are right for you.

STEP THREE:
ENQUIRE

Once you know your budget and where region you want to be in then speak with your local Meridian Homes sales consultant to find the right house & land package for you.

STEP FOUR:
SECURE

With a small fee we can secure the package and have the contracts issued. In most cases the land contract will go directly to your nominated solicitor to review and the building agreement will be sent to yourself to look over.

STEP FIVE:
AUTHORISE

Arrange to sign both your land contract (with your solicitor) and building agreement (with your sales consultant). This is referred to "exchange of contracts" after which you will pay the required amount to both sides.

STEP SIX:
SETTLEMENT

When the land is registered you will be asked to pay the remaining funds (referred to as settlement) and Meridian Homes will prepare your file for the Design phase of the journey where colours are selected and building approvals are obtained. Your allocated Design Coordinator will guide you at each step of this process.

WHY PICK HOUSE & LAND?

One Stop House Solution. Meridian Homes house & land packages are designed to simplify the whole process and save you valuable time and money.

Transparency. Know what you are going to pay up front. All our packages are assessed to ensure site conditions are considered and most suitable design is provided.

Peace of Mind. Meridian Homes works with the most reputable developers in the most sought-after areas of Sydney. Why leave it to chance?

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